Raiffeisen Bank International



Export & Agency Finance

Rebuild with Ukraine

October 2026

EMPOWERING A FUTURE-READY UKRAINE

Rebuild with Ukraine
strategic Initiative of Raiffeisen Bank International, AG

Why we exist

Vision

- A thriving and resilient Ukraine integrated with Europe
- Green, digitally connected and future-ready
- RBI as a trusted partner supporting this transformation

What we do

Mission

- Connecting global capital with Ukraine's real economy
- Bringing together investors, corporates and Ukrainian stakeholders
- Supporting opportunities through financing and advisory solutions

What we strive for

Strategic Aim

- Enable trusted investment into Ukraine
- Develop scalable and bankable projects
- Support long-term economic transformation and growth

Expanding risk-sharing instruments through cooperation with IFIs, ECAs, government, funds and associations

Key Areas/Industries

Energy & Renewables | Infrastructure | Manufacturing | Agriculture | Logistics | Technology

Raiffeisen Bank Ukraine

Raiffeisen Bank International — 68.16 %
European Bank for Reconstruction and Development — 30 %

Raiffeisen Bank
Разом з Україною

- ✓ **Established in 1992** (acquired by RBI Group in 2005)
- ✓ **Over 5,000 employees**
- ✓ **Over 282 retail branches**
- ✓ **Over 1,300 ATMs**
- ✓ **Over 2.5 mn clients**

Top 4 bank by assets (largest bank among intl banks)

Largest retail chain among intl banks

Strong market position (leader in Large, Mid and SME corp business)

Pitchbook

OeKB covered Financing Support for Ukraine

An Initiative of Austrian Ministry of Finance (MoF)

Public Sector

Key Aspects

With the support of OeKB, allocating **limits to secure new export transactions,** Raiffeisen Bank International AG is able to grant loans to public sector borrowers in Ukraine under the following terms :

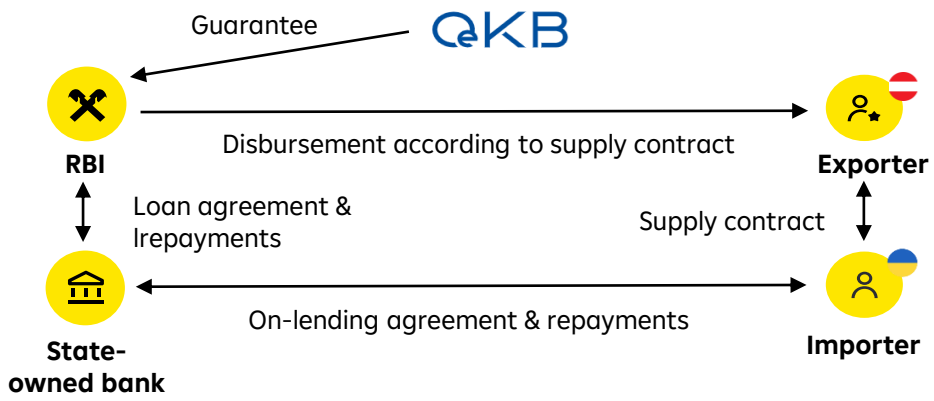
- Loan Amount: up to **EUR 30 million** - transactions exceeding EUR 30 million are possible with appropriate risk sharing with other ECAs or existing EU facilities, or through multisourcing with IFIs
- Tenor: up to **10 years**
- ECA Cover: **up to 98 % commercial risk** for **state-owned banks** or **100 %** to counterparties **with MoF Guarantee**, and **100% political risk**
- Security: sovereign guarantee or state-owned bank guarantee
- Purpose: primarily to support critical infrastructure projects

- Energy Infrastructure
- Municipal infrastructure (water / sewage, heating supply)
- Transportation infrastructure (roads, bridges, railway, etc.)
- Healthcare and medical infrastructure

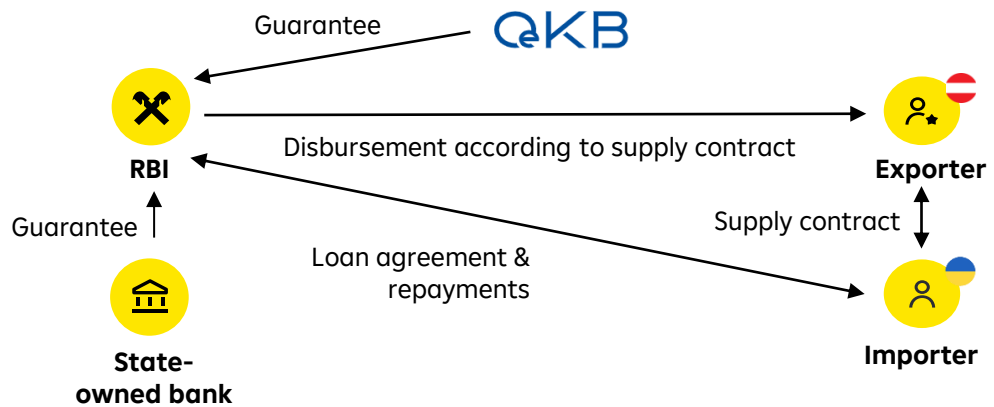
Further conditions:

- **Case-by-case approach**
- **No coverage for temporarily occupied** territories**:** currently Donetsk, Luhansk, Kherson, Zaporizhia and Crimea, as well as regions close to the war front line

Option 1



Option 2



OeKB covered Financing Support for Ukraine

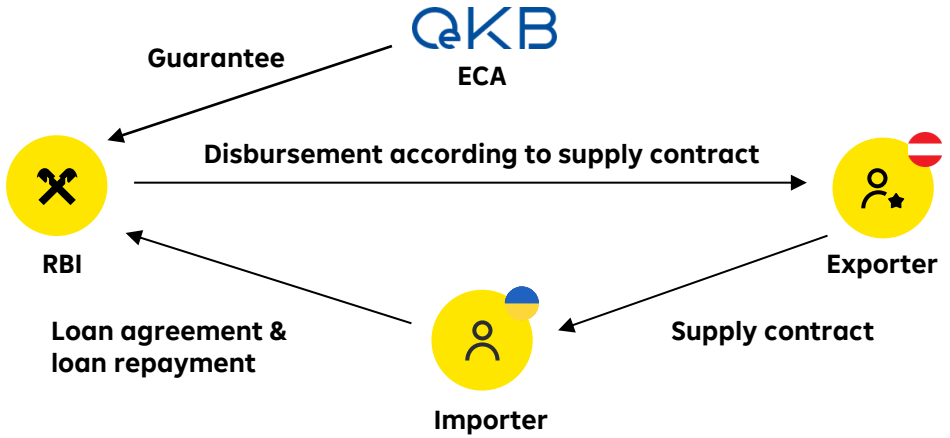
An Initiative of Austrian Ministry of Finance (MoF)

Private Sector

Key Aspects

Austrian MoF, through OeKB, facilitates financing of export transactions for corporate borrowers in Ukraine under the following terms:

- Loan Amount: up to **EUR 10 million**
- Repayment Period: **up to 8.5 years**
- ECA Cover: **up to 95 % commercial and 98 % political risks**



Further conditions:

- **Case-by-case approach**
- **No coverage for temporarily occupied** territories**:** currently Donetsk, Luhansk, Kherson, Zaporizhia and Crimea, as well as regions close to the war front line

Deal Reviews

EUR 4,5 mn	
Buyer's Credit	
Agribusiness	
2025	Ukraine

In Q4 2025, TZOV 'PTAKHOKOMPLEKS GUBYN', one of the largest manufacturers and suppliers of poultry meat in Ukraine, secured a EUR 4,5 mn Buyer's Credit, enabling the purchase of food processing equipment from Denmark.

First successful Buyer's Credit closed in Ukraine since 2022

bukovel	
Buyer's Credit	
Tourism	
Sep 2026	Ukraine

In Q3 2026, under support of Buyer's Credit scheme with the cover of OeKB Bukovel LTD secured the modernization of the infrastructure of the resort by purchasing a cable car from Austria. This allows for an improvement in recovery opportunities within Ukraine.

First Buyer's Credit closed in Ukraine in cooperation with OeKB

Borrowers are saving credit lines due to ECA risk structure

Smooth collaboration with Borrowers, ECAs, Raiffeisen Ukraine & RBI

Raiffeisen Bank International

Export & Agency Finance

We are committed to support your imports of capital goods from abroad!

Export Finance Strengths

We are an **international team** based in Vienna eager to build long-lasting relationship with our customers across Ukraine

- Based in **12 countries**
- Active in **~50 countries**
- **+30 years** of experience
- **Proven track record**
- **Strong relationship** w/ European **ECAs**
- Speaking **7 languages**

What do we finance?

We finance imports for, but not limited to, the following **industries**

Machinery & Equip.



Transportation



Infrastructure



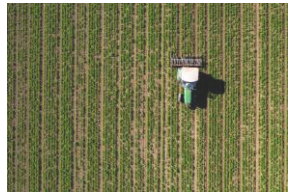
Renewable Energy



Telecommunication



Agriculture



Our International ECA Partners

Austria	Belgium	Czech Rep.
Denmark	Finland	France
Germany	Italy	Netherlands
Norway	Poland	Spain
Sweden	Switzerland	UK
USA	China	World Bank

Contact Details
Your Dedicated RBI Team



Nataliia Pashchenko
Lead Rebuild with Ukraine Initiative at RBI Group,
Business Development SF & IB

nataliia.pashchenko@rbinternational.com
+43 664 8888-1677



Christa Augustin
Export & Agency Finance

christa.augustin@rbinternational.com
+43 664 8888-3174

For any deal, client lead, event idea, partnership, or questions!

Raiffeisen Bank International

Let's

Make it happen